Israel - Australia Newsletter

June 2019

Dear Friends,

We hope that the beginning of the year has been a good one for everyone.

The Israel Trade Commissioner

Dr Ofer Ben-Zvi

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Israel & Australia Trade Relations

A Important Past and a Promising Future

Israel and Israel - through its start-up ecosystem can offer very efficient solutions to the challenges Australia is facing in the areas of water, agriculture, energy, transport, medical, and security, amongst many others.

Israel's Ambassador to Australia, Shmuel Sofer, and Israel's Trade Commissioner to Australia, Dr Ofer Ben-Zvi, discuss the bilateral relationship and the opportunities for Israel and Australia to work together and take advantage of the opportunities.

The meeting is in chat with the moderation of the Hebrew Israel Radio Kol Israel, Ofer Ben-Zvi.

Imported Goods

- Imports of goods from Israel to Australia have been on an overall increasing trend over the last five years.
- Imports of goods from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of goods from Israel to Australia in 2018.
- Imports of goods from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of goods from Israel to Australia in 2017 by a significant margin.
- Imports of goods from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of goods from Israel to Australia in 2016 by a significant margin.
- Imports of goods from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of goods from Israel to Australia in 2015 by a significant margin.
- Imports of goods from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of goods from Israel to Australia in 2014 by a significant margin.

Imported Services

- Imports of services from Israel to Australia have been on an overall increasing trend over the last five years.
- Imports of services from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of services from Israel to Australia in 2018.
- Imports of services from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of services from Israel to Australia in 2017 by a significant margin.
- Imports of services from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of services from Israel to Australia in 2016 by a significant margin.
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- Imports of services from Israel to Australia in the first six months of 2019 are on track to exceed the total imports of services from Israel to Australia in 2014 by a significant margin.

In turn, in the Israel-Australia relationship, the knowledge, R & D and technology-based economy of Israel can be combined with the agriculture, mining, and other industries of Australia to create new products and services. Israel's start-up ecosystem can also be combined with Australia's large and well-developed financial services industry to create new products together with venture capital and private equity.

Another opportunity for Israelis in which Israel is a global leader is cyber security. Israel's cyber security industry is a global leader in terms of technology, innovation and talent. Israel's cyber security industry is also a powerhouse with 10 of the world's top 20 cyber companies operating in Israel, and with Israel's cyber security industry accounting for 20% of global cyber security investment and 40% of global cyber security exports.

Australia's majority is aware of ASX's recent decision to delist Israel's Nasdaq-listed companies. Israel's cyber security companies are also after the ASX's 20% of the world's cyber security.

The report includes also information on the Israel-Australia relationship, Israel's cyber security, cleantech, Israel's Free Trade Agreements and more.

Sources: The Observer, Israel Innovation Authority, by **Alexander Brenner**

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Israel's Free Trade Agreements Reach New Milestones

Israel's Ministry of Economy and Industry's Director-General, Ofer Yaron, and Israel's Chief Negotiator for Free Trade Agreements, Ronit Ronen, have been very active in expanding Israel's free trade agreements network. Israel's free trade agreements network now covers 60 countries, representing 1.2 billion people, and 50% of global GDP. Israel's free trade agreements network covers all the major markets in the world, except for China, India, and Brazil. Israel's free trade agreements network covers all the major markets in Europe and Asia-Pacific.

Israel's free trade agreements network is also shaped to succeed the future target markets, which are China, India, and Brazil, especially in the Asian Pacific.

Completed Jobs - 2019:
Ecuador - 2019
Chile - 2019
Mercosur - 2019
Ukraine - 2019
Mexico - 2020
Canada - 2020
Philippines - 2020
Vietnam - 2020
Indonesia - 2020
Malaysia - 2020
Jordan - 2020
Kenya - 2020
Thailand - 2020
Uruguay - 2020
Paraguay - 2020
Ukraine - 2021
Singapore - 2021
Japan - 2021
Korea - 2021
Malaysia - 2021
Indonesia - 2021
Jordan - 2021
Kenya - 2021
Thailand - 2021
Uruguay - 2021
Paraguay - 2021
Ukraine - 2022
Singapore - 2022
Japan - 2022
Korea - 2022
Malaysia - 2022
Indonesia - 2022
Jordan - 2022
Kenya - 2022
Thailand - 2022
Uruguay - 2022
Paraguay - 2022

Jobs Completed Since 2000:
Turkey - 2000
European Union - 2000
Jordan - 2001
Mexico - 2001
Canada - 2001
Korea - 2003
Singapore - 2005
Japan - 2006
Ukraine - 2008
Mercosur - 2010
Colombia - 2010
Panama - 2010
Costa Rica - 2010
Guatemala - 2010
Honduras - 2010
Nicaragua - 2010
El Salvador - 2010
Peru - 2011
Chile - 2019
Ecuador - 2019

Jobs Completed Before 2000:
Cyprus - 1973
Malta - 1973
Switzerland - 1975
Liechtenstein - 1992
Norway - 1992
Iceland - 1992
Sweden - 1994
Finland - 1994
Austria - 1994
Hungary - 1994
Poland - 1994
Czech Republic - 1994
Slovakia - 1994
Slovenia - 1994
Romania - 1994
Bulgaria - 1994
Estonia - 1994
Latvia - 1994
Lithuania - 1994
Denmark - 1994
Portugal - 1994
Spain - 1994
Greece - 1994
Germany - 1994
United Kingdom - 1994
Ireland - 1994
Belgium - 1994
Luxembourg - 1994
France - 1994
Netherlands - 1994
Italy - 1994